

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 EUR-12 FEA-01 AEC-05 AID-05

CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01 H-01

INR-07 INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 RSC-01

SAM-01 OES-03 SP-02 SS-15 STR-01 TRSE-00 FRB-01 PA-01

PRS-01 USIA-06 /096 W

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R 081715Z JAN 75

FM AMEMBASSY MONTEVIDEO

TO SECSTATE WASHDC 7982

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E.O. 11652: N/A

TAGS: ECRE, ELTN, BTIO, BEXP, UY

SUBJECT: PETROLEUM BUOY PROJECT

REF: (A) MVD3356 (B) MVD 3086

1. EMBASSY RELIABLY INFORMED THAT ANCAP HAS TENTATIVELY MADE ITS SELECTION OF COMPANY TO CONSTRUCT OFFSHORE PETROLEUM BUOY, PIPELINE AND TANK FARM, BUT WE HAVE NO INDICATION WHEN SELECTION WILL BE MADE PUBLIC. UNDER BIDDING PROCEDURES HAOE THE GOU AND THE CHOSEN COMPANY WILL NOW NEGOTIATE A CONTRACT, IF IT NOT POSSIBLE TO NEGOTIATE A SATISFACTORY CONTRACT GOU WOULD THEN OPEN NEGOTIATIONS WITH NEXT QUALIFIED BIDDER. WINNING COMPANY IS A CONSORTIUM COMPOSED OF VICTOR CONTRERAS OF ARGENTINA SACEEM OF URUGUAY, SPIE-BATIGNOLES OF FRANCE AND LAND AND MARINE OF HOLLAND AND UK.

2. NO US COMPANY BID ON THIS "TURNKEY" PROJECT BUT A US FIRM, IMODCO OF LOS ANGELES, WAS ONE OF TWO BEING CONSIDERED BY ALL THREE BIDDING COMPANIES AS SUBCONTRACTOR FOR THE OFFSHORE PETROLEUM BUOY AT AN ESTIMATED COST OF \$4.5 MILLION. OTHER FIRM

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UNDER CONSIDERATION IS DUTCH. IMODCO APPARENTLY PREFERRED BY

ALL THREE COMPANIES BECAUSE OF SUPERIOR DESIGN AND ANTIPOLLUTION
CONTROLS.(

3. COMMENT: BECAUSE COST OF PROJECT IS MORE THAN ORIGINALLY
EXPECTED (REF. B), NEGOTIATION OF THIS CONTRACT MAY BE LENGTHY.
THE IDB MAY BE ASKED TO PROVIDE MORE THAN THE \$10 MILLION
IT HAS ALREADY AGREED TO FINANCE. OTHER CREDITS ARE BEING
SOUGHT AND EMBASSY UNDERSTANDS THAT ANCAP BELIEVES PROJECT
IS FEASIBLE EVEN AT INCREASED COSTS.

4. GDS.
HAAHR

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, PETROLEUM PIPELINES, PROPOSALS (BID), PROGRAMS (PROJECTS), NEGOTIATIONS
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Draft Date: 08 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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05 JUL 2006

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TAGS: ECRE, ENRG, BEXP, UY, IMODCO
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